

EXPLANATORY REPORT BY THE BOARD OF DIRECTORS OF MAIRE TECNIMONT S.P.A. ON THE PROPOSALS CONCERNING ITEM 3 ON THE AGENDA OF THE ORDINARY SHAREHOLDERS' MEETING OF MAIRE TECNIMONT S.P.A. CONVENED FOR 15 APRIL 2021, ON FIRST CALL, AND FOR 16 APRIL 2021, ON SECOND CALL.



#### Item 3 on the agenda

3. Adoption of the "2021-2023 Long-term Incentive Plan of the Maire Tecnimont Group" pursuant to art. 114-bis of Italian Legislative Decree no. 58/1998: relevant and consequent resolutions.

Dear Shareholders,

the Board of Directors of Maire Tecnimont S.p.A. ("Maire Tecnimont" or the "Company") has convened you, in ordinary session, on 15 April 2021 and, if necessary, in second call on 16 April 2021, to submit to your approval, pursuant to art. 114-*bis* of the Issuers Regulation adopted by resolution no. 11971 of 14 May 1999, as subsequently amended ("Issuers Regulation"), the adoption of an incentive plan named "2021-2023 Long-term Incentive Plan of the Maire Tecnimont Group" based on Company's shares, reserved to the Chief Executive Officer and Chief Operating Officer of Maire Tecnimont, as well as to selected Top Managers of Group's companies (the "2021-2023 LTI Plan" or the "Plan");

This Report has been prepared pursuant to art. 114-*bis* and art. 125-*ter* of Italian Legislative Decree no. 58 of 24 February 1998, as amended (the "**TUF**") and to art. 84-*ter* of Issuers Regulation. The Report is made available to the public, in accordance with the terms provided by the law and the regulations, at the registered office of Maire Tecnimont S.p.A., the operative offices in Milan, on the website (*www.mairetecnimont.com* (Section "Governance" – "Shareholders' Meeting Documents" – "2021") and on the authorized storage device "1info" (*www.1info.it*).

This Report deals with the proposal for the adoption of the 2021-2023 LTI Plan and contains the related proposal of resolution.

For any further information reference is made to the Information Document on the Plan issued pursuant to the art. 84-*bis* of Issuers Regulation and in accordance to the Annex 3A of Issuers Regulation, which will be made available to the public, together with this Report, at the registered office of Maire Tecnimont S.p.A., the operative offices in Milan, on the Company's website <u>www.mairetecnimont.com</u> (Section "Governance" – "Shareholders' Meeting Documents" – "2021") and on the authorized storage device "1info" (<u>www.1info.it</u>).



It should be noted that the Plan is consistent with the annual Remuneration Policy submitted to your approval as item no. 2.1 on the agenda of the Shareholder's Meeting. For more information on the annual Remuneration Policy, please refer to the "Report on the 2021 Remuneration Policy and fees paid" drawn up in accordance to the art. 123-*ter* of the TUF, which will be made available to the public on the terms and conditions of law and regulations.

## 1. Reasons for adopting the 2021-2023 LTI Plan

On 10 March 2021 the Board of Directors of the Company approved, with the favourable opinion of the Remuneration Committee and after consulting the Board of Statutory Auditors for the matters within its purview, the proposal to submit to the Shareholders' Meeting the adoption, pursuant to article 114-bis of the Consolidated Law on Finance, of the 2021-2023 LTI Plan. The Plan provides for the award of rights (the "**Rights**") to the beneficiaries to receive, under the achievement of conditions and under the terms of the 2021-2023 LTI Plan itself, the free grant of treasury ordinary Shares held in the Company portfolio (the "**Shares**").

The 2021-2023 LTI Plan pursues the following purposes:

a. ensure the increasing alignment of management interests with the pursuit of the sustainable success of the Company and the Group through the creation of long-term value for Shareholders and Stakeholders;

b. maintain the alignment of the Group's most critical roles with the company's objectives;

c. further support the retention of the Beneficiaries over the long term, preserving the competitiveness of the remuneration in the marketplace.

## 2. Beneficiaries of the 2021-2023 LTI Plan

The 2021-2023 Plan is reserved for the Chief Executive Officer and Chief Operating Officer of the Company, Pierroberto Folgiero, and to some selected Top Managers of Maire Tecnimont Group companies.

The Beneficiaries of the 2021-2023 LTI Plan will be individually named at the unquestionable discretion of the Board of Directors or of the person(s) delegated for this purpose by the Board of Directors itself, following the approval of the 2021-2023 LTI Plan



by the Shareholders' Meeting.

# 3. Terms and conditions for the implementation of the 2021-2023 LTI Plan, specifying whether its implementation is subject to certain conditions and, in particular, to the achievement of certain results.

The 2021-2023 LTI Plan provides for a single cycle for the Award of Rights to receive Shares for free at the end of a three-year vesting period (*i.e.* 2021-2022-2023), subject to verification of the level of achievement of the annual conditions of access and the performance objectives, as follows:

- for a total of 70% of the Shares corresponding to the Rights accrued at the end of the vesting period;
- for a total of 15% of the Shares corresponding to the Rights accrued at the end of the first deferral period, equal to 12 months from the date of grant of the first portion of Shares;
- for a total of 15% of the Shares corresponding to the Rights accrued at the end of the second deferral period, equal to 24 months from the date of grant of the first portion of Shares.

Upon admission to the 2021-2023 LTI Plan, each beneficiary will be informed of the relevant number of Rights to receive Shares for free.

As anticipated, the number of Shares to be actually granted - at the end of the vesting period and of the two deferral periods envisaged – by the Board of Directors, after consulting the Remuneration Committee and the Board of Statutory Auditors for the matters within its purview – will depend on the existence of the annual conditions of access – measured at the end of each relevant year, *i.e.* 2021, 2022 e 2023 – and on the level of achievement of the performance objectives, defined in consideration of the strategic objectives of the Maire Tecnimont Group for the three-year period 2021-2023 and shall have as reference the parameters of Net Income and/or Revenues of the Maire Tecnimont Group, as well as topics related to the sustainability strategy.

In fact, each year, each beneficiary accrues a portion of the Rights equal to one third of the total number of Rights awarded, provided that the relevant conditions of access are met.

The Grant of the Shares is conditional upon:

• the actual existence of the employment and/or collaboration and/or directorship



relationship existing with the Company or one of the Italian and/or foreign subsidiaries controlled pursuant to Article 93 of the TUF on the dates of the grant of the Shares;

- the circumstance that the beneficiaries are not in their notice period for resignation or dismissal at the related dates of the grant of the Shares; Beneficiaries who are executive Directors must not have waived their office or have been removed at the date of the grant of the Shares;
- the achievement of the pre-set Group conditions of access and performance objectives.

It should be noted that the maximum number of Shares that can be granted under the 2021-2023 LTI Plan shall not exceed the number of 13,000,000 Shares, representing 3.96% of outstanding ordinary Shares.

The 2021-2023 LTI Plan contains the discipline of the Rights due to the beneficiaries in the event of termination of the relevant relationship due to the hypothesis of *i.e.* "bad leaver" or *i.e.* "good leaver", according to the usual practice of incentive plans and the contents of the "Report on the 2021 Remuneration Policy and fees paid", which will be made available to the public, together with this Report, at the registered office of Maire Tecnimont S.p.A., the operative offices in Milan, on the Company's website *www.mairetecnimont.com* (Section "Governance" – "Shareholders' Meeting Documents" – "2021") and on the authorized storage device "1info" (*www.1info.it*).

In order to keep the essential contents of the 2021-2023 LTI Plan as unchanged as possible, the Board of Directors, after consulting the Remuneration Committee and the Board of Statutory Auditors for the matters within its purview, has the power to regulate the emerging Rights and/or to modify and/or supplement the conditions for the accrual of the Rights and the grant of the Shares upon completion of certain transactions, including, by way of example, the splitting and grouping of the Share.

In the event of a change of control or discontinuity in the market trend of the Maire Tecnimont Share price, the rights acquired by the beneficiaries, as will be defined in the rules of this Plan, will remain unaffected.

# 4. Support for the 2021-2023 LTI Plan from the Special Fund for incentivising employee participation in companies under article, paragraph 112, of Law no. 350 of 24 December 2003.

The 2021-2023 LTI Plan does not receive support from the Special Fund for incentivising



employee participation in companies referred to in article 4, paragraph 112 of Italian Law no. 350 of 24 December 2003.

# 5. Arrangements for the determination of prices and criteria for the determination of prices for the subscription or purchase of shares.

Not applicable, hence the grant of the Shares is for free.

# 6. Any restrictions on transfer attached to the shares, with specific reference to the terms within which the transfer to the company or third parties is prohibited or permitted.

In order to strengthen the retention purpose of the 2021-2023 LTI Plan and to adopt mechanisms to relate short-term results to the creation of value on a longer term, 30% of the Shares accrued shall be deferred in two equal portions granted after a period of 12 and 24 months, in accordance with what is described in the above paragraph 3.

## Proposed resolution concerning the item 3.2 of the agenda:

Dear Shareholders,

You are therefore asked to kindly pass the following resolution:

"the Ordinary Shareholders' Meeting of Maire Tecnimont S.p.A., based on the Report of the Board of Directors prepared in accordance with art. 114-bis and art. 125-ter of the TUF and the Information Document concerning the "2021-2023 Long-Term Incentive Plan of the Maire Tecnimont Group", prepared in accordance with art. 84-bis of Issuers Regulation, which we refer to, noted the proposal of the Remuneration Committee and the favorable opinion of the Board of Statutory Auditors pursuant to art. 2389 of the Italian Civil Code, having regard to art. 114-bis of the TUF and the regulations issued by Consob

#### resolved

1. to approve, pursuant to and for the effects of art. 114-bis of the TUF, the adoption of the incentive plan named "2021-2023 Long-Term Incentive Plan of the Maire Tecnimont Group" reserved to the Chief Executive Officer and Chief Operating Officer of Maire Tecnimont S.p.A., as well as to selected Top Managers of Group's companies. The terms, conditions and modalities of implementation of the Plan are



described in the relevant Information Document, made available to the public in the terms and with the modalities envisaged from the enforced norm, to which it is referred (the "2021-2023 LTI Plan");

to confer upon the Board of Directors, with express power to sub-delegate, the 2. widest powers necessary or appropriate to proceed, having heard the Remuneration Committee and the Board of Statutory Auditors for the matters within its purview, with the full implementation of the 2021-2023 LTI Plan, including, but not limited to, the power of: (i) individually naming the Beneficiaries other than the Chief Executive Officer and the Chief Operating Officer; (ii) defining the detailed mechanism to determine the number of Rights to be awarded for free to each beneficiary; (iii) determining in detail the annual conditions of access and the performance objectives of the 2021-2023 LTI Plan, on the basis of which the Shares may be granted to the beneficiaries; (iv) determining in detail the terms and conditions of the accrual of the Rights and the grant of the Shares to the beneficiaries, by preparing the Rules and the related implementation documentation; (v) carrying out any fulfilments, formalities or communications that are necessary or appropriate for the purposes of managing and/or implementing the 2021-2023 LTI Plan, in compliance with the terms and conditions described in relevant Information Document."

Rome, 10 March 2021

On behalf of the Board of Directors The Chairman (Fabrizio Di Amato)